



Capabilities Statement

The Computer Guy, Inc is Minority Women owned Small business Information Technology Company and Premiere Computer Reseller. The Computer Guys, Inc was founded in 1990, by a group of individuals with an average of 15 years of corporate experience solving business problems within the information technology industry.

The Computer Guys, Inc is a top-tier Asset Management Services company that provides complete Asset Management solutions to North America's Fortune 1000

The Computer Guys, Inc has a strong focus on design, systems integration, and operations support and data management. We provide services represented by the following North American Industry Classification System (NAICS) Codes:

NAICS Code: Description

443120 - Computer and Software Stores
541511 – Custom Computer Programming Services
541512 - Computer Systems Design Services
541513 - Computer Facilities Management
541519 - Other Computer Related Services

Data Management:

Data analysis
Data modeling
Data warehousing
Data mining
Data quality assurance
Data security and governance

Asset Management Services: From asset tracking integration, to physical inventory services and to fixed asset reconciliation. We do them all. We have been developing these services since 1997 from the ground up.

System Management: Installation of new installation, configuration and/or upgrades of Sybase, Oracle, Informix and DB2 Database Management Systems Design and implementation of High Availability systems that meet your business

System Migrations: We will analyze the current configuration and define the migration tasks to help meet specific needs as they relate to software versions, software platforms or hardware platforms.

Performance Monitoring and Tuning

Review business needs.
Help define performance requirements.
Assess current infrastructure and performance capabilities.
Identify application challenges as they relate to performance.
Develop a strategy to improve the performance of business applications.

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Burlingame, CA 94010
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650-692-6890 (FAX)

Business Intelligence (BI):

Data warehousing
Data Analysis
Risk assessment
ERM
CRM solutions:
Create/modify customer service processes
Analysis of specific trends
Improved customer communication procedures
Interactive voice response systems

Business Continuity:

Impact and threat analysis
Definition of impact scenarios
Solution design
Testing and organizational acceptance
Maintenance
Information update and testing
Testing and verification of technical solutions
Testing and verification of organization recovery
Treatment of test failures

Technical Skills: Operating Systems/Platforms:

Microsoft Windows 3.1/95/98/Me/NT/2000/XP/VISTA, MAC OS X, UNIX, Solaris, Linux. DOS Citrix, Novell, .NET, EMC, Storagetek, Clarion

Hardware Certification:

HP, IBM, Lenovo and Toshiba.

Databases:

Personal Oracle 7.3/8.0, Oracle 8i – 10g, MS SQL Server, MS Data Engine (MSDE).

Software Applications & Utilities:

Citrix, Checkpoint Security Software, Microsoft Exchange, Microsoft Internet Security (ISA), Veritas Backup Exec for all platforms, Veritas NetBackup, MS SQL Server 2000 Client Tools, BlackBerry Enterprise Server, Computer Telephony Integration (CTI), webMethods.

Test Tools:

Microsoft Visual SourceSafe, SQA Suite, Rational TeamTest (Robot, TestManager, Administrator, ClearQuest), Rational RequisitePro, Tivoli, Mercury WinRunner, and Mercury Quick Test Pro.

Other:

VERITAS Volume Manager, MS Office Suite MS Office 97/2000/2003, MS Project 98/2000/2002, FrontPage 2000, Norton Ghost, Norton pcAnywhere.



Experience

The Computer Guys, Inc does not believe that “one solution fits all”. We tailor our solutions for each specific challenge. Challenges in IT today are not limited technological results. We recognized that managers are often constrained by Time, Budget and Resources. These are the elements that are affecting the quality of services companies are receiving.

The Computer Guys advantage strives to overcome these challenges while not sacrificing the quality of services. We take pride in fostering long-term partnerships with our clients by employing key standards in the following areas: Emphasizing earned value management to ensure that our solutions are implemented on a timely basis and within budget.

Industry Best Practices:

We believe in utilizing a set of industry guidelines to help deliver high quality solutions.

Quality Management:

Our quality management goals include ensuring that standardized methods and procedures are used for efficient handling of all changes to minimize the impact of change-related incidents and to improve day-to-day operations.

Working with well-qualified strategic partners, The Computer Guys designs, engineers and implements full solutions for e advantage of networking-based systems. The Company is determined to prove and demonstrate a track record of on-time, on-budget project delivery.

Certifications:

Novell Certified Network Engineer (CNE)
Microsoft Certified System Engineer (MCSE) NT/2000
Sonicwall Certified Security Administrator (CSA)

Corporate Information

The Computer Guys, Inc is a privately held company headquartered in Burlingame, California.

Classification: Small / Minority Business Enterprise DUNS: 79166647

For further information, please visit our company website at www.computerguys.com

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